Who We Are

- **$50 Billion** in Revenue (FY 2018)
- **200K Customers** with 1,700+ vendors
- **ISO 37001** only distributor with ISO 37001 certification
- **550 Million** units shipped per year
- **64 Countries** with operations across 6 continents
- **33K Associates** around the world
- **19.6 Million** sq. ft. of space across 190 logistics & service centers worldwide
- **3+ Million** active seats on the Ingram Micro Cloud Marketplace

**TENETS OF OUR SUCCESS**

- RESULTS
- TALENT
- INTEGRITY
- RESPONSIBILITY
- IMAGINATION
- COURAGE
How We Bring Value

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivalled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead.

Jump on a high-pact journey shaping the future of technology

Follow our Ingram Micro Corporate LinkedIn Page to know the latest news and updates.

Create your opportunities here. Apply for one of our hot jobs and find your career with us.

jobs.jobvite.com/ingrammicro/jobs
Core Business Drivers

Technology Solutions
• Accelerate growth in Advanced Solutions and Speciality
• Global business intelligence
• Expand geographic footprint
• Drive operational efficiency

Cloud Services
• Cloud Marketplace: a leading global Cloud provisioning platform
• Platform services support the world’s leading service providers and hosts

Networking & Communication

Cyber Security

Server & Storage

Physical Security

IoT & AI

Data Capture & POS

Cloud

Networking & Communication

Cyber Security

Server & Storage

Physical Security

IoT & AI

Data Capture & POS
Next Generation Networks & Data Centers
Ingram Micro’s Datacenter and Networking Infrastructure solutions portfolio makes it easier and more profitable for resellers to sell and support complex infrastructure technology solutions including server, security, storage, networking/wireless and IT management solutions to SMBs, Mid-market or Enterprise customers. With an established team of experts, resellers have access to the necessary technology, product, marketing and technology skills and are supported with a wealth of resources, ensuring we are structured to meet their needs, whilst also removing the complexities along the way.

Cyber Security
Ingram Micro Cyber Security Division helps business partners to unlock their Cyber Security business by offering a holistic solutions across the People, Process and Technology domains of Cyber Security. We design solutions for end-users that protect applications, infrastructure and data Before, During and After attacks. Ingram Micro accompanies business partners through all the cycle of Cyber Security business by adding value in pre-sales, solutioning, consultancy, training, professional services and managed security services. Our Security Operation Centers (SOC) propose a panel of Managed Security Services and Managed Detection and Response (MDR) packaged to be effective to the end-users needs. Ingram Micro represents the most strategic Cyber Security vendors becoming a real trusted advisor.

Physical Security
NIT - An Ingram Micro Company offers a complete portfolio of products from market leading brands, allowing for high-quality integrations and full flexibility and scalability of solutions in Video Surveillance and Physical Security. NIT offers intelligent solutions, support and professional services that protect assets and improve business performance, working closely with system integrators, consultants and vendors to deliver superior value to end-users.

Cloud Solutions
Ingram Micro Cloud connects partners with the world’s largest cloud ecosystem, positioning partners to better manage their cloud services, grow revenue and become more profitable. Resellers get direct access to go-to-market expertise and support services from Ingram Micro Cloud in order to increase customer retention and improve customer lifetime value through up-sell/cross-sell capabilities & services. Resellers can leverage CloudBlue, a powerful end-to-end e-commerce platform with streamlined provisioning, billing, servicing, and support. Ingram’s own platform CloudBlue, along with 1,700 plus global vendor relationships, makes Ingram Micro unique in the world.

IoT & AI Solutions
Ingram Micro IoT & AI Division enables our partners to be an active contributor in the digital transformation journey of the customers business in today’s era. The IoT ecosystem has been built by Ingram Micro to have a End-to-End ready solutions available for the partners as proven technologies. Furthermore, Ingram Micro and the IoT & AI Team are very well qualified to architect customized solutions for Smart Cities and Smart Building Management. This is a real unique value that Ingram Micro offers to the market.
META Region Footprint

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